

Laboratory software

# Achieving LIMS project success with Thermo Fisher Scientific

In today's fast-paced scientific landscape, laboratories require more than just robust equipment. They require future-proof digital solutions to streamline operations, enhance productivity, and help drive data integrity. As the world leader in serving science, Thermo Fisher understands the intricacies of Laboratory Information Management Systems (LIMS) and offers unparalleled expertise with a wide range of industry knowledge and experience. When it comes to digital transformation, we understand that implementation needs to be as fast and as smooth as possible with minimal down-time.

We achieve this by assigning a dedicated, highly skilled team to support you throughout your project. With over 400 employees focused on delivering top tier digital science solutions, paired with our diverse industry knowledge, we build a team to match your requirements. This ensures that you are set up for a successful and seamless LIMS implementation.



\$44B revenue



>125,000 colleagues



\$1.5B R&D investment

1,500+

Successful LIMS implementations

30+

Years of LIMS experience

## Delivering on our promise

We're committed to providing our customers an industry best experience, not only by promising a great customer journey, but delivering on it! From the initial conversation to the post-installation high-five, we deliver on our promises, milestones, and ensure project success.

- **No hidden costs** – Our quotes are accurate to make financial planning a breeze
- **Punctual roll-outs** – Our phased approach to implementation ensures go-live deadlines are met

- **Expert team** – Engage with a team who are not just qualified, but invested in your success
- **Future-focused solutions** – We work with you to provide solutions not only for today's challenges, but for your future endeavors
- **Pre-configured solutions** – Deliver faster implementation times and minimize downtime so you can get back to doing what you do best
- **A plan for success** – Our phased approach sets realistic guidelines and provides a step-by-step guide to keep your project on track

## GLOBAL PROJECT IMPLEMENTATION PROCESS



- Collaborative planning
- Workshops
- Trainings

- Build the system
- Create data
- Continuous testing

- Validation
- User training
- Go-live
- Change management support

## Setting up for success

The success of each of our projects are driven by a strategic partnership and a set of common goals between you and the Thermo Fisher implementation team. Between a clear vision, early planning and a deep understanding of your lab's specific processes and objectives, the Thermo Fisher team will provide a solution that best suits your needs.

The journey does not end there. Assembling a core team that includes power users, everyday users, and occasional users is critical for a holistic LIMS adoption. Finally, open, and continuous communication, both within your organization and with the implementation team, is the key to a smooth and effective deployment.

With a global network of some of the most highly experienced LIMS professionals dedicated to delivering the best lab informatics services across a wide range of industries, Thermo Fisher is a trusted partner to unlock the full potential of your lab data.



**Ready to start talking LIMS?**  
Let's start the discussion!

Scan the QR to contact us

**“SampleManager (LIMS software) gathers all our results, and makes them accessible for the whole organization. Configuration is easy and user friendly, and the on-site support from Thermo Fisher during our implementation was excellent.”**

– Karen Halling, Laboratory Manager, Shell

**“Couldn't have asked for better support from Thermo Fisher during the development and implementation.”**

– Verified User in Hospital & Health Care

**“We got the best on site support from Thermo Fisher during the implementation tasks.”**

– Priya B, SampleManager LIMS Administrator, Verified Enterprise level company



LIMS Leader badges rewarded from G2.

Learn more at [thermofisher.com/digitalsolutions](https://thermofisher.com/digitalsolutions)