

Managed Equipment Solutions

Explore a new financial solution that offers budgetary flexibility and helps manage risk and complexity

A Managed Equipment Solution (MES) is a value-based procurement model that offers all the benefits of equipment usage without the financial burden of ownership. As a subscription-based agreement, MES provides a comprehensive solution that includes everything needed to run your analytical technologies including instrumentation, extended service, software, consumables and other related operating costs such as training, qualification and applications support.

An integrated service offering, MES can actually reduce total cost of ownership, while preserving capital budgets. At the same time, it minimizes the risk of obsolescence by enabling you to refresh technology on a three to five-year basis.

Benefits of Managed Equipment Solutions

- Minimizes capital expenditures by allowing you to use your operating budget to address immediate analytical, research, or production requirements
- Streamlines the procurement process by consolidating multiple purchase orders and contracts into a single agreement at a fixed payment plan
- Helps protect against obsolescence by giving you access to the newest technologies, applications and scientific best practices from Thermo Fisher Scientific



Learn more about Managed Equipment Solutions

Thermo Fisher Financial Services is here to help customers easily acquire Thermo Fisher Scientific products and services. Our finance professionals are ready to answer any questions you may have, and can help you decide if a Managed Equipment Solution is the right option for your laboratory.

■ Contact us at: financialservices@thermofisher.com

